

EGYPTIAN MORTGAGE REFINANCE COMPANY S.A.E
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012
TOGETHER WITH AUDITOR'S REPORT

AUDITOR'S REPORT

TO THE SHAREHOLDERS OF EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

Report on the Financial Statements

We have audited the accompanying financial statements of Egyptian Mortgage Refinance Company (S.A.E), represented in the balance sheet as of 31 December 2012, and the related statements of income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

These financial statements are the responsibility of the Company's Management, as Management is responsible for the preparation and fair presentation of the financial statements in accordance with Egyptian Accounting Standards and applicable Egyptian laws. Management responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. This responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Egyptian Standards on Auditing and applicable Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies and the reasonableness of accounting estimates made by management, and evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these financial statements.

Opinion

In our opinion, the financial statements referred to above, give a true and fair view, in all material respects, of the financial position of Egyptian Mortgage Refinance Company (S.A.E) as of 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with Egyptian Accounting Standards and the related applicable Egyptian laws and regulations.

Report on Other Legal and Regulatory Requirements

The Company maintains proper accounting records that comply with the laws and the Company's articles of association and the financial statements agree with the Company's records.

The financial information included in the Board of Directors' Report prepared in accordance with Law No. 159 of 1981 and its executive regulation, is in agreement with the books of the Company insofar as such information is recorded therein



Abdelmohsen A. Tageldeen
Certified Public Accountant (USA)
Fellow of the Egyptian Society of Accountants and Auditors
RAA (15058)
EFSA (86)

27 March 2013
Cairo

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

BALANCE SHEET

As OF 31 December 2012

| | Note | 2012 LE | 2011 LE |
|--|------|--------------------|--------------------|
| Assets | | | |
| Cash on hand and at banks | (3) | 46,399,120 | 31,643,060 |
| Investments in treasury bills | (4) | 152,854,751 | 85,070,872 |
| Mortgage refinance loans | (5) | 424,487,024 | 365,261,673 |
| Prepayments and other debit balances | (6) | 3,532,977 | 4,426,190 |
| Other assets | (7) | 214,452 | - |
| Intangible assets | (8) | 1,029,356 | 1,139,358 |
| Fixed assets | (9) | 522,110 | 780,517 |
| Total assets | | 629,039,790 | 488,321,670 |
| Liabilities and equity | | | |
| Liabilities | | | |
| Accounts payable | | - | 7,840 |
| Accrued expenses and other credit balances | (10) | 6,046,791 | 6,325,336 |
| Income tax payable | (23) | 5,283,287 | 3,428,481 |
| Term loan | (16) | 206,553,060 | 214,200,000 |
| Deferred tax liabilities | (22) | 140,251 | 579,597 |
| Total liabilities | | 218,023,389 | 224,541,254 |
| Equity | | | |
| Paid up capital | (11) | 363,542,000 | 240,980,000 |
| Legal reserve | (13) | 16,329,719 | 3,908,542 |
| Retained earnings | | 10,938,614 | 4,414,679 |
| Profits for the year | | 20,206,068 | 14,477,195 |
| Total equity | | 411,016,401 | 263,780,416 |
| Total liabilities and equity | | 629,039,790 | 488,321,670 |


Auditor


Chairman


Managing
Director


Chief Financial
Officer

- The accompanying notes from (1) to (26) are an integral part of these financial statements.
- Auditor's report attached.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

STATEMENT OF INCOME

For The Year Ended 31 December 2012

| | Note | 2012 LE | 2011 LE |
|---|------|-------------------|-------------------|
| Interest income and commissions on mortgage refinance loans | (24) | 41,753,476 | 36,219,349 |
| Interest income on treasury bills | | 7,026,524 | 10,051,030 |
| Interest income on time deposits and current accounts | (24) | 3,718,834 | 1,520,270 |
| Gain on sale of financial assets at fair value through profit or loss | | 4,009,380 | 1,672,705 |
| TOTAL REVENUES FOR THE YEAR | | 56,508,214 | 49,463,354 |
| General and administrative expenses | (14) | (10,056,400) | (9,926,050) |
| Depreciation and amortization | | (924,474) | (801,429) |
| Finance expenses | (15) | (20,198,831) | (20,303,503) |
| Board of Directors members' allowance | | (278,500) | (197,000) |
| PROFITS BEFORE INCOME TAXES | | 25,050,009 | 18,235,372 |
| Current income tax | (23) | (5,283,287) | (3,428,481) |
| Deferred tax income / (expense) | (22) | 439,346 | (329,696) |
| PROFITS FOR THE YEAR | | 20,206,068 | 14,477,195 |

- The accompanying notes from (1) to (26) are an integral part of these financial statements.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

STATEMENT OF CHANGES IN EQUITY

For The Year Ended 31 December 2012

| | Paid up capital | Amounts paid in respect of capital increase | Legal reserve | Retained earnings | Profits for the year | Total |
|--|--------------------|---|-------------------|----------------------|-------------------------|--------------------|
| | LE | LE | LE | LE | LE | LE |
| Balance as of 1 January 2011 | 240,980,000 | - | 3,250,496 | 4,414,679 | 13,160,910 | 261,806,085 |
| Transferred to legal reserve (note 13) | - | - | 658,046 | - | (658,046) | - |
| Dividends | - | - | - | - | (12,502,864) | (12,502,864) |
| Profits for the year | - | - | - | - | 14,477,195 | 14,477,195 |
| Balance as of 31 December 2011 | 240,980,000 | - | 3,908,542 | 4,414,679 | 14,477,195 | 263,780,416 |
| Transferred to legal reserve and retained earnings (note 13) | - | - | 723,860 | 6,523,935 | (7,247,795) | - |
| Dividends | - | - | - | - | (7,229,400) | (7,229,400) |
| Amounts paid in respect of capital increase (note 12) | - | 134,259,317 | - | - | - | 134,259,317 |
| Transferred to paid up capital (note 12) | 122,562,000 | (122,562,000) | - | - | - | - |
| Shares premium transferred to legal reserve (note 13) | - | (11,697,317) | 11,697,317 | - | - | - |
| Profits for the year | - | - | - | - | 20,206,068 | 20,206,068 |
| Balance as of 31 December 2012 | 363,542,000 | - | 16,329,719 | 10,938,614 | 20,206,068 | 411,016,401 |

-The accompanying notes from (1) to (26) are an integral part of these financial statements.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

STATEMENT OF CASH FLOWS

For The Year Ended 31 December 2012

| | Note | 2012 LE | 2011 LE |
|---|-------|---------------------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Profits before income taxes | | 25,050,009 | 18,235,372 |
| Depreciation and amortization | (8/9) | 924,474 | 801,429 |
| Gain on sale of financial assets at fair value through profit or loss | | (4,609,380) | (1,672,705) |
| | | <u>21,965,103</u> | <u>17,364,096</u> |
| Change in mortgage refinance loans | (5) | (59,225,351) | (87,825,021) |
| Change in prepayments and other debit balances | (6) | 893,213 | 1,910,281 |
| Change in accounts payable | | (7,840) | 3,715 |
| Change in accrued expenses and other credit balances | (10) | (278,545) | 501,361 |
| Income taxes paid | | <u>(3,428,481)</u> | <u>(3,705,289)</u> |
| NET CASH FLOWS (USED IN) OPERATING ACTIVITIES | | <u>(40,081,901)</u> | <u>(71,750,857)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of financial assets at fair value through profit or loss | | (309,692,398) | (175,940,011) |
| Proceeds from sale of financial assets at fair value through profit or loss | | 313,701,778 | 177,612,716 |
| Purchase of investments in treasury bills maturing after 90 days | | (61,039,091) | - |
| Payments to acquire other assets | (7) | (214,452) | - |
| Payments to acquire fixed assets and intangible assets | (8/9) | (556,065) | (443,947) |
| NET CASH FLOWS (USED IN) PROVIDED FROM INVESTING ACTIVITIES | | <u>(57,800,228)</u> | <u>1,228,758</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Proceeds from term loan | | - | 20,216,500 |
| Term loan repayment | (16) | (7,646,940) | - |
| Dividends paid | | (7,229,400) | (12,502,864) |
| Amounts paid in respect of capital increase | (12) | 134,259,317 | - |
| NET CASH FLOWS PROVIDED FROM FINANCING ACTIVITIES | | <u>119,382,977</u> | <u>7,713,636</u> |
| Net change in cash and cash equivalent during the year | | <u>21,500,848</u> | <u>(62,808,463)</u> |
| Cash and cash equivalent – beginning of the year | | <u>116,713,932</u> | <u>179,522,395</u> |
| CASH AND CASH EQUIVALENT – END OF THE YEAR | | <u>138,214,780</u> | <u>116,713,932</u> |

For the purpose of preparing the statement of cash flows, the cash and cash equivalent represent the following:

| | | 2012 LE | 2011 LE |
|--|-----|--------------------|--------------------|
| Cash on hand and at banks | (3) | 46,399,120 | 31,643,060 |
| Treasury bills maturing within 90 days | | <u>91,815,660</u> | <u>85,070,872</u> |
| | | <u>138,214,780</u> | <u>116,713,932</u> |

-The accompanying notes from (1) to (26) are an integral part of these financial statements.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

1 ACTIVITIES

Egyptian Mortgage Refinance Company S.A.E. was established in Egypt under the provisions of companies law No. 159 of 1981 and its executive regulations, capital market law No. 95 of 1992 and its executive regulations and the provisions of Real Estate Finance law No. 148 of 2001 and its executive regulations. The Company was registered under the commercial registry No. 19101 on 5 June 2006.

The main objective of the Company is Real Estate finance activity through refinancing activities in accordance with prescribed regulations. The Company may, for the purpose of achieving its objectives, issue bonds collateralized by its assets. The Company may also participate with other companies of common interest that have similar activities and may merge or acquire them.

The financial statements of Egyptian Mortgage Refinance Company S.A.E for the year ended 31 December 2012 were authorized for issue in accordance with a resolution of the Board of Directors on 26 March 2013.

2 SIGNIFICANT ACCOUNTING POLICIES

2-1 Basis of preparation

The financial statements are prepared under the going concern assumption on a historical cost basis except for the financial assets at fair value through profit or loss which is referred to in note (2-9) that has been measured at fair value.

Statement of compliance

The financial statements of the Company are prepared in accordance with the Egyptian accounting standards and the applicable laws and regulations.

2-2 Changes in accounting policies

The accounting policies adopted this year are consistent with those policies adopted in the previous year.

2-3 Accounting estimates

The preparation of the financial statements in accordance with Egyptian Accounting Standards requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses during the financial periods. Actual results could differ from these estimates.

2-4 Foreign currency translation

The financial statements are prepared and presented in Egyptian pound, which is the Company's functional currency.

Transactions in foreign currencies are initially recorded using the exchange rates prevailing on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated using the exchange rates prevailing at the balance sheet date. All differences are recognized in the statement of income.

Nonmonetary assets and liabilities that are measured at historical cost in foreign currencies are translated using the exchange rates prevailing on the date of the initial recognition.

Nonmonetary assets and liabilities measured at fair value in foreign currencies are translated using the exchange rates prevailing on the date when the fair value is determined.

2-5 Fixed assets

Fixed assets are stated at historical cost net of accumulated depreciation and accumulated impairment losses. Such cost includes the cost of replacing part of the fixed assets when that cost is incurred, if the recognition criteria are met. Likewise, when a major improvement is performed, its cost is recognized in the carrying amount of the fixed assets as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the statement of income as incurred.

Depreciation of an asset begins when it is in the location and condition necessary for it to be capable of operating in the manner intended by management, and is computed using the straight-line method according to the estimated useful life of the asset as follows:

| | <u>Years</u> |
|------------------------|----------------|
| Computers | 3-5 |
| Furniture and Fixtures | 5 |
| Motor Vehicles | 5 |
| Office Equipment | 5 |
| Leasehold Improvements | The lease term |

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2-5 Fixed assets (Continued)

Fixed assets are derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognizing the asset is included in the statement of income when the asset is derecognized.

The assets residual values, useful lives and methods of depreciation are reviewed at each financial year end.

The Company assesses at each balance sheet date whether there is an indication that fixed assets may be impaired. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognized in the statement of income.

A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income.

2-6 Other assets

Costs relating to computers software and network under development are initially recorded in this account. When the asset is completed and becomes ready for use, it is transferred to intangible assets caption.

2-7 Intangible assets

The Company's intangible assets represent the value of computer software. An intangible asset is recognized only when its cost can be measured reliably and it is probable that the expected future economic benefits are attributable to it will flow to the Company.

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses.

The useful lives of intangible assets are assessed to either finite or indefinite. Intangible assets with finite lives are amortized over the useful life. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each fiscal year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the income statement in the expense category consistent with the function of the intangible asset.

Amortization is calculated using the straight-line method to write down the cost of intangible assets to their residual values over their estimated useful lives as follows:

| | <u>Years</u> |
|-------------------|--------------|
| Computer software | 5 |

2-8 Treasury bills and CBE CD's

Treasury bills and CD's are stated at cost. The difference between cost and nominal value represents the unearned interest on these bills and CD's. Treasury bills and CD's are shown in the balance sheet net of unearned interest. Interest is credited to income on an accruals basis, and the unearned interest is reduced by earned interest.

2-9 Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets classified as either held for trading acquired for the purpose of selling in the near term or financial assets designated upon initial recognition at fair value through profit and loss.

Financial assets at fair value through profit or loss are initially recognized at fair value exclusive direct attributable expenses.

Financial assets at fair value through profit or loss are carried in the balance sheet at fair value with gains or losses recognized in the statement of income.

A gain or loss arising from sale of a financial asset at fair value through profit or loss shall be recognized in the statement of income.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2-10 Mortgage refinance loans

Mortgage refinance loans to customers are carried at amortized cost, using effective interest rate method, less allowance for impairment.

2-11 Impairment of assets

Impairment of financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset and has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

In accordance with the approval obtained from the Egyptian financial supervisory authority (EFSA), no allowance ratios are calculated for the performing mortgage refinance loans portfolio.

Impairment of non financial assets

The Company assesses at each balance sheet date whether there is an indication that an asset may be impaired. Where the carrying amount of an asset or cash-generating unit (CGU) exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognized in the statement of income.

A previously recognized impairment loss is only reversed if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income.

2-12 Revenue recognition

Interest income is recognized as interest accrues using the effective interest method. Interest income is recognised when:

- 1- It can be measured accurately
- 2- Company can expect an inflow of future economic benefit

2-13 Cash and cash equivalent

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash on hand, Bank balances, and short-term deposits, and treasury bills with a remaining maturity of three months.

2-14 Accounts payable

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

2-15 Employees' pension benefits

The Company is participating in the social insurance program carried by the Egyptian government for the employees benefit in accordance with the social insurance law no. 79 of 1975 and its amendments, Employees and the employer pay a contribution according to this law of a fixed percentage out of the employee salary.

The Company's obligation regarding this program is limited to its contribution which is recognised in profit or loss according to the accrual basis.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2-16 Income taxes

Income tax is calculated in accordance with the Egyptian tax law.

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authority.

Deferred income tax

Deferred income tax is recognized using the liability method on temporary differences between the amount attributed to an asset or liability for tax purposes (tax base) and its carrying amount in the balance sheet (accounting base) using the applicable tax rate.

Deferred tax asset is recognized when it is probable that the asset can be utilized to reduce future taxable profits and the asset is reduced by the portion that will not create future benefit.

Current and deferred tax shall be recognized as income or an expense and included in the statement of income for the period, except to the extent that the tax arises from a transaction or an event which is recognized, in the same or a different period, directly in equity.

2-17 Legal reserve

According to the Company's articles of association, 5% of the profits of the year is transferred to the legal reserve until this reserve reaches 50% of the issued capital. The reserve is used upon a decision from the General Assembly meeting based on the proposal of the Board of Directors.

2-18 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at the financial position date and adjusted to reflect the current best estimate.

Where the effect of the time value of money is material, the amount of a provision should be the present value of the expected expenditures required to settle the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance expense.

2-19 Borrowings

Borrowings are initially recognized at the value of the consideration received. Amounts maturing within one year are classified as current liabilities, unless the Company has the right to postpone the settlement for a period exceeding one year after the balance sheet date, then the loan balance should be classified as non-current liabilities.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the statement of income when the liabilities are derecognized as well as through the effective interest rate method amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the effective interest rate. The effective interest rate amortization is included in finance cost in the statement of income.

2-20 Borrowing cost

Borrowing costs are recorded in the statement of income as financing costs.

2-21 Expenses

All expenses including general and administrative expenses and other expenses are recognized and charged to the statement of income in the financial year in which these expenses were incurred.

2-22 Leases

Lease contracts are classified as operating lease in accordance with the Egyptian laws and regulations where the lease payments are recognized as an expense on a straight line basis over the lease term.

2-23 Statement of cash flows

The statement of cash flows is prepared using the indirect method.

2-24 Related party transactions

The Company consummates transactions with related parties on an arm's length basis subject to the rules, policies and regulations applied in the Company.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

3 CASH ON HAND AND AT BANKS

| | 2012 LE | 2011 LE |
|--|-------------------|-------------------|
| <u>Egyptian Pound</u> | | |
| Current accounts | 779,120 | 973,060 |
| Time deposits maturing within three months | 45,620,000 | 30,670,000 |
| | <u>46,399,120</u> | <u>31,643,060</u> |

4 INVESTMENTS IN TREASURY BILLS

| | 2012 LE | 2011 LE |
|---|--------------------|-------------------|
| Treasury bills maturing before 30 days | 6,050,000 | 75,500,000 |
| Treasury bills maturing after 30 days to 60 days | 27,850,000 | - |
| Treasury bills maturing after 60 days to 90 days | 23,000,000 | 10,000,000 |
| Treasury bills maturing after 90 days to 150 days | 15,000,000 | - |
| Treasury bills maturing after 150 | 50,000,000 | - |
| Treasury bills maturing before 30 days (REPO) | 40,650,000 | - |
| | <u>162,550,000</u> | <u>85,500,000</u> |
| Unearned interest | (5,030,932) | (429,128) |
| Unearned interest (REPO) | (4,664,317) | - |
| | <u>152,854,751</u> | <u>85,070,872</u> |

5 MORTGAGE REFINANCE LOANS

The Company has outstanding (43) mortgage refinance loans to six customers, as follows:

| | Short-Term LE | Long-Term LE | Total LE | Committed Limit LE |
|--|-------------------|--------------------|--------------------|-----------------------|
| Egyptian Arab Land Bank (One Loan) | 8,400,000 | 28,000,000 | 36,400,000 | 36,400,000 |
| Taameer Mortgage Finance Company First Agreement (Aloula)- (Three Loans) | 6,205,555 | 30,502,778 | 36,708,333 | 36,708,333 |
| Taameer Mortgage Finance Company Second Agreement (Aloula)- (One Loan) | 420,000 | 3,780,000 | 4,200,000 | 4,200,000 |
| Tamweel Mortgage Finance Company- First Agreement- (Five Loans) | 3,755,000 | 19,432,500 | 23,187,500 | 23,187,500 |
| Tamweel Mortgage Finance Company- Second Agreement- (Ten Loans) | 4,503,790 | 33,308,339 | 37,812,129 | 37,812,129 |
| Tamweel Mortgage Finance Company- Third Agreement- (Five Loans) | 4,909,091 | 37,097,728 | 42,006,819 | 42,006,819 |
| Tamweel Mortgage Finance Company- Fourth Agreement- (One Loan) | 550,000 | 4,400,000 | 4,950,000 | 4,950,000 |
| Egyptian Housing Finance Company-First Agreement - (One Loan) | 800,000 | 2,800,000 | 3,600,000 | 3,600,000 |
| Egyptian Housing Finance Company-Second Agreement (Three Loans) | 4,667,858 | 30,894,642 | 35,562,500 | 35,562,500 |
| Housing And Development Bank-First Agreement (Three Loans) | 3,002,500 | 38,973,750 | 41,976,250 | 41,976,250 |
| Housing And Development Bank-Second Agreement (Three Loans) | 3,231,250 | 45,153,125 | 48,384,375 | 48,384,375 |
| National Bank Of Egypt (Seven Loans) | 8,070,588 | 101,628,530 | 109,699,118 | 109,699,118 |
| | <u>48,515,632</u> | <u>375,971,392</u> | <u>424,487,024</u> | |

- Contractual interest rates vary from 10.25% to 12%.
- Each loan is secured by first-degree possession mortgage of the mortgage finance portfolio of the borrower.
- The mortgage finance portfolio of each borrower within the year represents more than 110 % of the above loans balances.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

6 PREPAYMENTS AND OTHER DEBIT BALANCES

| | 2012 | 2011 |
|-----------------------------------|------------------|------------------|
| | LE | LE |
| Withholding tax on treasury bills | 3,138,954 | 3,940,596 |
| Prepaid expenses | 136,429 | 174,475 |
| Security deposit | 199,408 | 182,862 |
| Accrued interest income | 8,096 | 74,663 |
| Other debit balances | 14,781 | 17,009 |
| Staff receivable | 35,309 | 8,070 |
| Advance payments to suppliers | - | 28,515 |
| | <u>3,532,977</u> | <u>4,426,190</u> |

7 OTHER ASSETS

Other assets represent cost of computers software amounting to LE 214,452 which is still under development.

8 INTANGIBLE ASSETS

| | Computer software |
|---------------------------------|-------------------|
| | LE |
| Cost | |
| As of 1 January 2012 | 1,559,008 |
| Additions during the year | 242,160 |
| As of 31 December 2012 | <u>1,801,168</u> |
| Accumulated amortization | |
| As of 1 January 2012 | 419,650 |
| Amortization for the year | 352,162 |
| As of 31 December 2012 | <u>771,812</u> |
| Net book value as of | |
| 31 December 2012 | <u>1,029,356</u> |
| 31 December 2011 | <u>1,139,358</u> |

9 FIXED ASSETS

| | Computers | Furniture & fixtures | Motor vehicles | Office equipment | Leasehold improvements | Total |
|---------------------------------|--------------------|----------------------|------------------|------------------|------------------------|--------------------|
| | LE | LE | LE | LE | LE | LE |
| Cost | | | | | | |
| As of 1 January 2012 | 1,444,621 | 957,939 | 205,900 | 286,686 | 914,656 | 3,809,802 |
| Additions during the year | 43,045 | 109,670 | - | 159,430 | 1,760 | 313,905 |
| As of 31 December 2012 | <u>1,487,666</u> | <u>1,067,609</u> | <u>205,900</u> | <u>446,116</u> | <u>916,416</u> | <u>4,123,707</u> |
| Accumulated depreciation | | | | | | |
| As of 1 January 2012 | (979,176) | (746,282) | (165,285) | (238,830) | (899,712) | (3,029,285) |
| Depreciation for the year | (274,988) | (182,132) | (39,182) | (67,680) | (8,330) | (572,312) |
| As of 31 December 2012 | <u>(1,254,164)</u> | <u>(928,414)</u> | <u>(204,467)</u> | <u>(306,510)</u> | <u>(908,042)</u> | <u>(3,601,597)</u> |
| Net Book Value as of | | | | | | |
| 31 December 2012 | <u>233,502</u> | <u>139,195</u> | <u>1,433</u> | <u>139,606</u> | <u>8,374</u> | <u>522,110</u> |
| 31 December 2011 | <u>465,445</u> | <u>211,657</u> | <u>40,615</u> | <u>47,856</u> | <u>14,944</u> | <u>780,517</u> |

- There is no mortgage over the fixed assets.
- The gross carrying amount of fully depreciated fixed assets that are still in use amounted to LE 2,288,269 as of 31 December 2012 (31 December 2011: LE 1,017,968).

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

10 ACCRUED EXPENSES AND OTHER CREDIT BALANCES

| | 2012 | 2011 |
|---------------------------------|------------------|------------------|
| | LE | LE |
| Accrued interest on term loan | 5,791,338 | 6,005,743 |
| Tax Authority – payroll tax | 111,266 | 107,296 |
| Accrued expenses | 98,000 | 158,050 |
| Accrued EFSA development fees | 33,790 | 25,860 |
| Social Insurance Authority | 989 | 11,700 |
| Tax Authority – withholding tax | 11,400 | 6,004 |
| Other credit balances | 8 | 10,683 |
| | <u>6,046,791</u> | <u>6,325,336</u> |

11 CAPITAL

The Company's authorized capital amounts to L.E. 640,000,000 whereas the issued and paid up capital amounts to L.E. 363,542,000 divided over 363542 shares (300466 common shares and 63076 preferred shares of 2 voting rights per each) of LE 1,000 each and is distributed as follows:

| Description | No. of shares | | Value | % |
|---|---------------|--------------|--------------------|-------------|
| | Common | Preferred | | |
| Central Bank of Egypt (founder) | 40000 | 40000 | 80,000,000 | 22.01 |
| National Bank of Egypt (founder) | 40000 | - | 40,000,000 | 11 |
| Mortgage Finance Guarantee and Subsidy Fund (founder) | 4000 | 4000 | 8,000,000 | 2.2 |
| Arab Bank | 5000 | - | 5,000,000 | 1.38 |
| HSBC Bank | 18000 | - | 18,000,000 | 4.95 |
| Societe Arabe Internationale de Banque | 10000 | - | 10,000,000 | 2.75 |
| BNP Paribas Bank | 2000 | - | 2,000,000 | 0.55 |
| Commercial International Bank | 5000 | - | 5,000,000 | 1.38 |
| Faisal Islamic Bank | 4000 | - | 4,000,000 | 1.1 |
| Banque Misr | 40000 | - | 40,000,000 | 11 |
| Al Watany Bank of Egypt | 4000 | - | 4,000,000 | 1.1 |
| Tameer Mortgage Finance Co. (Al Oula) | 20000 | - | 20,000,000 | 5.5 |
| National Societe Generale Bank | 10000 | - | 10,000,000 | 2.75 |
| Piraeus Bank | 19000 | - | 19,000,000 | 5.22 |
| Blom Bank | 2000 | - | 2,000,000 | 0.55 |
| Egyptian Housing Finance Company | 2000 | - | 2,000,000 | 0.55 |
| Misr Iran Bank | 5000 | - | 5,000,000 | 1.38 |
| Egyptian Gulf Bank | 10000 | - | 10,000,000 | 2.75 |
| Housing and Development Bank | 20000 | - | 20,000,000 | 5.5 |
| Ahli United Bank | 4000 | - | 4,000,000 | 1.1 |
| Egyptian Arab Land Bank | 20000 | - | 20,000,000 | 5.5 |
| Arab African International Bank | 3923 | - | 3,923,000 | 1.08 |
| Tamweel Mortgage Finance Company | 2806 | - | 2,806,000 | 0.77 |
| International Finance Corporation | - | 19076 | 19,076,000 | 5.25 |
| United Bank | 4000 | - | 4,000,000 | 1.1 |
| Amlak Finance & Real Estate Investment | 1000 | - | 1,000,000 | 0.28 |
| El Tayseer for Mortgage Finance | 2000 | - | 2,000,000 | 0.55 |
| El Ahly Mortgage Finance Company | 1825 | - | 1,825,000 | 0.5 |
| Sakan Mortgage Finance Company | 912 | - | 912,000 | 0.25 |
| | <u>300466</u> | <u>63076</u> | <u>363,542,000</u> | <u>100%</u> |

12 AMOUNTS PAID IN RESPECT OF CAPITAL INCREASE

The board of directors held on 2 July 2012 decided to increase the issued capital by LE 240,980,000 distributed over 240980 shares, provided that the share value will be equal to the book value as of 31 May 2012, which is amounting to LE 1,095.44 . The subscribed shares are 122562 shares with total value of LE 134,259,317 including share premium amounting to LE 11,697,317 which are transferred to the legal reserve.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

13 LEGAL RESERVE

Legal reserve balance amounting to LE 16,329,719 as of 31 December 2012 is represented as follows:

- 1) The transfer of premium on increase in capital of LE 96,000 resulting from the difference between the par value and amount paid for the issuance of 4,904 new shares, in accordance with the resolution of the Extraordinary General Assembly Meeting on 11 December 2006.
- 2) The transfer of premium on increase in capital of LE 923,278 resulting from the difference between the par value and amount paid for the issuance of 19,076 new shares, in accordance with the resolution of the Extraordinary General Assembly Meeting on 13 May 2007.
- 3) The transfer of 5% of the net profit of the year ended 31 December 2007, with the amount of LE 847,111 according to the ordinary general assembly meeting held on 31 March 2008.
- 4) The transfer of premium on increase in capital of LE 138,900 resulting from the difference between the par value and amount paid for the issuance of 5,000 new shares, in accordance with the resolution of the Extraordinary General Assembly Meeting on 31 March 2008.
- 5) The transfer of 5% of the net profit of the year ended 31 December 2008, with the amount of LE 572,435 according to the ordinary general assembly meeting held on 31 March 2009.
- 6) The transfer of 5% of the net profit of the year ended 31 December 2009, with the amount of LE 672,772 according to the ordinary general assembly meeting held on 11 April 2010.
- 7) The transfer of 5% of the net profit of the year ended 31 December 2010, with the amount of LE 658,046 according to the ordinary general assembly meeting held on 16 June 2011.
- 8) The transfer of 5% of the net profit of the year ended 31 December 2011, with the amount of LE 723,860 according to the ordinary general assembly meeting held on 10 May 2012.
- 9) The transfer of premium on increase in capital of LE 11,697,317 resulting from the difference between the par value and amount paid for the issuance of 122562 new shares, in accordance with the resolution of the board of directors held on 2 July 2012.

14 GENERAL AND ADMINISTRATIVE EXPENSES

| | 2012 | 2011 |
|---|-------------------|------------------|
| | LE | LE |
| Salaries and wages | 6,701,060 | 6,853,606 |
| Premises rent | 1,142,823 | 1,047,100 |
| Professional fees | 457,282 | 412,814 |
| IT support contracts | 403,816 | 329,718 |
| Tax, legal and other consultants | 116,962 | 68,973 |
| Cleaning and security | 111,316 | 103,587 |
| EFSA development fees | 113,016 | 98,922 |
| Insurance | 98,324 | 62,597 |
| Employees training | 94,846 | 152,735 |
| Stationary and printing materials | 34,042 | 17,178 |
| Repair & maintenance | 40,922 | 40,147 |
| Electricity | 35,072 | 34,040 |
| Telephone and mobile | 47,473 | 52,302 |
| Internet and ADSL | 31,956 | 32,000 |
| AGM & EGM meeting expenses | 7,872 | 7,180 |
| Entertainment, meals and public relations | 20,099 | 17,654 |
| Legal expenses | 23,010 | 6,152 |
| Travel and transportation | 2,572 | 7,577 |
| Advertising & promotion | - | 750 |
| Donations | 500,000 | 500,000 |
| Other expenses | 73,937 | 81,018 |
| | <u>10,056,400</u> | <u>9,926,050</u> |

15 FINANCE EXPENSES

| | 2012 | 2011 |
|-----------------------|-------------------|-------------------|
| | LE | LE |
| Interest on term loan | 20,182,457 | 20,289,781 |
| Other charges | 16,374 | 11,049 |
| Commitment fees | - | 2,673 |
| | <u>20,198,831</u> | <u>20,303,503</u> |

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

31 December 2012

16 LOAN AGREEMENT

A loan agreement has been made between the government of the Arab Republic of Egypt (the borrower) and "International Bank for Reconstruction and Development" (the lender) by which the bank agrees to lend the borrower an amount of L.E. 214,200,000 to assist in financing the project as described in note (17) to the financial statements.

The balance of the loan amounted to LE 206,553,060 as of 31 December 2012 (31 December 2011: LE 214,200,000).

A commitment charge is payable at 0.75% per annum on the un withdrawn loan balance, less waiver of a portion of such charge as may be determined by the World bank. Net commitment charge, after waiver is 0.25%.

A front-end fee is payable at 0.25% of the loan amount amounted to LE 535,500 which was fully incurred during 2007.

The loan will be repaid on 15 March and 15 September of each year starting from 15 September 2012 up to 15 March 2026.

The loan amount repaid during the year ended 31 December 2012 amounted to LE 7,646,940.

The loan balance as of 31 December 2012 amounted to LE 206,553,060 is represented as follows:

| | 2012 LE | 2011 LE |
|-------------|--------------------|--------------------|
| Non-Current | 191,259,180 | 206,553,060 |
| Current | 15,293,880 | 7,646,940 |
| | <u>206,553,060</u> | <u>214,200,000</u> |

17 PROJECT AGREEMENT

The Company has entered into a project agreement as "Project Implementing Entity" dated 12 November 2006 with "International Bank for Reconstruction and Development" in connection with the loan agreement described in note (16) above.

The Company undertakes that a mortgage loan shall be made to each "Primary Mortgage Lender" (PML) on the terms and conditions acceptable to the bank. The Company shall also exercise its rights in relation to each PML under the respective participation agreement in such a manner as to protect the interest of the bank and the Company and to comply with its obligations under the project agreement.

18 EXPENDITURE COMMITMENTS

| | 2012 LE | 2011 LE |
|--|------------------|------------------|
| Operating lease commitments | | |
| Future minimum lease payments: | | |
| Within one year: | | |
| Operating lease commitment | 1,839,523 | 935,600 |
| Less: Advance payment of operating lease | (903,606) | - |
| Net operating lease commitment within one year | <u>935,917</u> | <u>935,600</u> |
| After one year but not more than five years | 2,559,880 | 264,000 |
| More than five years | - | - |
| Total operating lease expenditure contracted for at the balance sheet date | <u>3,486,797</u> | <u>1,199,600</u> |

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

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19 TAX SITUATION

a) Corporate tax

No tax inspection took place for the Company's records from the date of inception to date.

b) Salary tax

The Company's records were inspected for the years from 2006 till 2008 . The Company objected on the assessment and the issue is currently in the Internal Committee.

No tax inspection took place for the Company's records for the years from 2009 till 2011.

c) Stamp duty tax

No tax inspection took place for the Company's records from the date of inception to date.

d) Other tax matters

Several laws were issued to amend certain provisions of taxes and were published in the Official Gazette on 6 December 2012. As the enactment of these laws has been suspended the effect of such amendments were not reflected in the financial statements until a final resolution is issued in this respect.

20 FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company's financial instruments are represented in financial assets and financial liabilities. The financial assets include cash on hand and at banks, mortgage refinance loans, and other debit balances. The financial liabilities include accounts payable , income tax payable , term loans, and other credit balances.

The significant accounting policies applied for the recognition and measurement of the above - mentioned financial assets and liabilities and the related income and expenses are included in note (2) of the notes to the financial statements.

21 RISK MANAGEMENT

a) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk on its term loan, bank deposits, and held to maturity investments.

The Company monitors the maturity structure of assets and liabilities with the related interest rates taking into consideration that interest rate on assets and liabilities is matched up to 10 years with the right of term loan early settlement after 10 years.

b) Foreign Currency Risk

The foreign currency risk is the risk that the value of the financial assets and liabilities and the related cash inflows and outflows in foreign currencies will fluctuate due to changes in foreign currency exchange rates.

For the purpose of minimizing the risk, the Company considers diversifying its foreign currencies position among different foreign currencies. No foreign currency financial assets or liabilities exist at the date of the financial statements. Expenditure commitments in foreign currency are disclosed under operating lease commitment in note (18) to the financial statements.

c) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation at its maturity date. The Company is exposed to credit risk on its bank balances and mortgage refinance loans as follows:

| | 2012 | 2011 |
|--------------------------|--------------------|--------------------|
| | LE | LE |
| Bank balance | 46,399,120 | 31,643,060 |
| Mortgage refinance loans | 424,487,024 | 365,261,673 |
| | <u>470,886,144</u> | <u>396,904,733</u> |

Credit risks related to banks accounts:

The Company seeks to limit its credit risk with respect to banks by only dealing with reputable banks and there are concentration limits with banks.

Credit risk related to investments at fair value through profit or loss:

The investment manager closely monitors the credit worthiness of each fund's investment instruments.

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

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21 RISK MANAGEMENT (CONTINUED)

c) Credit risk (Continued)

Credit risks related to mortgage refinance loans:

The Company minimizes its credit losses by following the below procedures:

- Preparing credit studies of its customers (PML) and determining credit worthiness before dealing with them.
- Obtaining adequate guarantees to reduce the risks resulting from insolvency of customers (PML) or banks.
- Monitoring and preparing annual studies on customers (PML) in order to evaluate their financial and credit position.
- Customers (PML) are obligated according to the Mortgage Refinance Loan agreements to replace the defaulted loans in their loan portfolio.

d) Capital risk management

The main purpose of the Company's capital management is to ensure that it maintains strong capital rates in order to support its business and maximizing the return to shareholders. The Company manages its capital structure in light of changes in terms of the activity. No changes were made in the goals and policies of the Company during the year.

22 DEFERRED TAX

| | Assets 2012 LE | Liabilities 2012 LE | Assets 2011 LE | Liabilities 2011 LE |
|---|----------------------|---------------------------|----------------------|---------------------------|
| Depreciation and amortization | 5,878 | - | - | (62,737) |
| Accrued interest income on treasury bills | - | (146,129) | - | (516,860) |
| Deferred tax assets (liabilities) | 5,878 | (146,129) | - | (579,597) |
| Net deferred tax liabilities | | (140,251) | | (579,597) |

23 RECONCILIATION OF THE EFFECTIVE INCOME TAX RATE

| | 2012 LE |
|---|-------------|
| Profits before income tax | 25,050,009 |
| Add/subtract the tax effect of below items: | |
| Other additions - accrued interest income on 2011 treasury bills | 2,067,441 |
| Other deductions - accrued interest income on 2012 treasury bills | (584,517) |
| Other deductions – tax exempted income on investment certificates | (4,009,380) |
| Depreciation and amortization | 274,462 |
| Real estate tax | 56,634 |
| Board of directors allowance | 278,500 |
| | 23,133,149 |
| Income tax for the year at the effective tax rate | 5,283,287 |
| Effective tax rate | 21.09% |

24 RELATED PARTIES TRANSACTIONS

The Company consummates transactions with related parties on an arm's length basis subject to the rules, policies and regulations applied in the Company.

Transactions with related parties included in the statement of income during the year are as follows:

| | 2012 LE | 2011 LE |
|---|------------|------------|
| Interest income and commissions on mortgage refinance loans | 41,753,476 | 36,219,349 |
| Interest income on time deposits and current accounts | 3,718,834 | 1,520,270 |
| Financing charges | 16,734 | 11,049 |

EGYPTIAN MORTGAGE REFINANCE COMPANY (S.A.E)

NOTES TO THE FINANCIAL STATEMENTS

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25 CURRENT EVENTS

The events that took place in Egypt during the first quarter of the year 2011 have substantially impacted the economic sectors in general which in turn led to substantial decrease in the economic activities. Accordingly, there might be a significant effect for these events on the assets, liabilities and its recoverable amount as well as the financial results of the future periods. While it is difficult to quantify this effect at this point of time, the impact will become visible in the future financial statements. The significance of such an impact will depend on the extent and length until which these events and its effect will end.

26 COMPARATIVE FIGURES

Certain comparative figures in the statement of cash flows for the year 2011 have been reclassified to conform with the current year's presentation as follows:

| | 2011 Before reclassification LE | 2011 After reclassification LE |
|---|---------------------------------------|--------------------------------------|
| Gain on sale of financial assets at fair value through profit or loss | - | (1,672,705) |
| Purchase of financial assets at fair value through profit or loss | - | (175,940,011) |
| Proceeds from sale of financial assets at fair value through profit or loss | - | 177,612,716 |